

Care Home Seminar

Avoiding common pitfalls and problems in the running of your care home

Amex Stadium, Brighton
Friday 29 September 2017
9.00am to 12.30pm

Our **Care Home Seminar** is a free event for care home owners, prospective owners and anyone who is involved in the care home industry. We have drawn together expertise from a range of leading industry experts to offer advice on the smooth operation of your care home.

We will discuss maximising the financial elements of care home transactions and operations, including tax advice, financial planning and apportionments. You'll find advice on successfully managing care home finances with tips on avoiding financial distress. We will provide advice on TUPE responsibilities, how to get your home ready for a sale or purchase, and tips on sourcing funding packages and obtaining independent financial advice. There will also be support on managing relationships with the CQC.

If you are a care home owner, prospective owner, or are involved in the care home sector, you'll find a mine of invaluable, practical, free information. You'll also have the opportunity to meet key people in the industry, and network with other care home operators.

This event is free to attend and includes tea, coffee and pastries on arrival, and refreshments following the presentations. You are also welcome to invite colleagues, contacts and other partners to register and attend.

The event is jointly hosted by well-known names within the care home sector:

- **Adams & Remers LLP** - specialist care home solicitors
- **Chandler & Co** - independent healthcare brokers
- **FRP Advisory LLP** - care home insolvency advisors
- **Kreston Reeves** - accountants and tax advisors
- **Care 4 Quality Ltd** - health and social care quality compliance

To register for this event

Entry is by prior registration only, with places available free of charge on a first-come, first served basis. It is for owners, prospective owners and anyone involved in the care home industry. To avoid disappointment, please register before 21 September 2017.

Please register for this event by emailing seminar@adamsandremers.com and confirming your name, number of attendees, contact telephone number, and the name(s) of the care home(s) you own/manage (if applicable). You can also call 01273 403328 to confirm your place.

Adams & Remers

Chandler&Co

Care 4 Quality

KRESTON REEVES

FRP Advisory


Joanna Clark


Steve Jenner


Mark Hickman


Joyce Hughes


Chris Stevens


Daniel Grainge


Rima Mehay


Doug Stewart

Event Programme

0830hrs **Coffee, tea and pastries on arrival**

0900hrs **Welcome and Introduction**
Joanna Clark, **Adams & Remers**

0910hrs **The importance of independent financial advice in arranging your funding**
Steve Jenner
Chandler & Co - www.chandlerandco.co.uk
Steve is a Partner of Chandler & Co and has vast experience in arranging funding for the care sector.

Mark Hickman
Chandler & Co - www.chandlerandco.co.uk
Mark is also a Partner of Chandler & Co and regularly offers advice and support to independent and group care home operators.

0935hrs **Maintaining good relationships with the CQC**
Updates to the KLOE and focus areas for upcoming inspections
Joyce Hughes
Care 4 Quality Ltd - www.care4quality.co.uk
Alan is a Senior Consultant with Care 4 Quality Ltd who specialise in Health & Social Care Quality Compliance. They support homes across the five regulatory areas of the UK and offer advice on CQC inspections and monitoring visits, registrations and variations, and crisis management.

1000hrs **Red flags - how to avoid your care home falling into financial distress**
Chris Stevens
FRP Advisory LLP - www.frpadvisory.com
Chris has worked extensively in the care home sector in the last ten years and often finds himself with homes that are showing signs of financial distress. Chris has successfully turned around a number of homes and sold them on as a going concern.

1025hrs **Break**

1040hrs **Tax tips when buying or selling a care home**
Daniel Grainge
Kreston Reeves - www.krestonreeves.com
Daniel provides tax planning advice and support to a wide range of clients, including individuals and owner-managed businesses. Daniel regularly provides pre-transaction tax planning to clients selling their businesses, and advice to buyers and sellers, ensuring the transaction is structured as tax efficiently as possible.

1105hrs **Your responsibilities for employees under TUPE**
Rima Mehay
Adams & Remers LLP - www.adamsandremers.com
Partner Rima is Adams & Remers' specialist Employment solicitor and offers advice to care home owners on employment related matters, particularly TUPE requirements.

Preparing your care home for a share or asset sale/purchase
Doug Stewart
Adams & Remers LLP - www.adamsandremers.com
Doug is a Partner within the corporate department at Adams & Remers and works closely with commercial property team on care home transactions.

1130hrs **Questions, followed by refreshments and networking opportunities**

Getting to the venue

By Car
The stadium lies just south off the A27 motorway. Take the exit toward the B2123 Falmer. The venue includes free parking. For a map to the venue, please visit Google Maps

By Train
Falmer Station is adjacent to the Amex Stadium concourse. There are regular services all day from Brighton and Lewes Stations. For information on services and times visit www.nationalrail.co.uk